food consulting

strategy, communication and advertising

open innovation

faire la cuisine plutôt que faire à manger,

R&D for the food industry
by JARDIN & CUISINE
editorial design and production

parce que cuisiner c'est vivre mieux

#1 Advertising consultancy

Nespresso / B2C-B2B CHEF / NESTLÉ Professional / B2B **MÖVENPICK** / B2B COOP SR / Fine Food & Naturaplan /B2C **ROUGIÉ** / B2B - B2C **TARTARE** / Bongrain Suisse/ B2C Shangri-La / Shanghai /Jade on 36/ B2C **Pierre Hermé** / B2C **BAGATELLE** / B2B CAILLER Cuisine / NESTLÉ Suisse / B2C **Champagnes Nicolas Feuillatte / B2B BRIDOR** / fresh-frozen breads and pastries **BAGATELLE** / premium flours Miss Chef / cooking and baking apple The Pink Lady apple's spin-off brand of apples, specially marketed for cooking and pastry-making.

#3 Food consultancy

BAGATELLE / Danish and sweet dough pastry line CAILLER Cuisine / recipe creation and food design COOP Fine Food / recipe creation and food design COOP Naturaplan / recipe creation and food design CHEF / NESTLÉ Professional / recipe creation and food design Häagen-Dazs / recipe creation and food design MÖVENPICK / recipe creation and food design Nespresso / recipe creation and food design Pierre Hermé / designing cakes and cookies

#2 Editorial design

. design and production of ready-to-print books

Tomato (1999), Potato (2003), Uncooked (2004), Vegetables by Joël (2005), Egg (2006), Piège at the Crillon, at Home (2007)

#4 Training and cooking courses

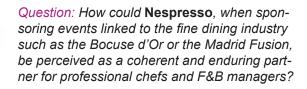
. themed cookery lessons, group or individual, in the JARDIN & CUISINE trial kitchens or elsewhere

. recipe creation for:

Le Larousse du Chocolat edited by Pierre Hermé

Le Grand Larousse gastronomique edited by Joël Robuchon

a selection of our work...



Answer: JARDIN&CUISINE recomended taking a booth in this type of event for an Atelier de Création where **Nespresso** could meet and exchange with these professionals in inspiring and creative surroundings. They would be invited by **Nespresso** to attend and the Grands Crus, the brand's various coffee blends, would be the focus of these encounters.

For this, **J&C** designed the **Nespresso** Atelier de Création, which made a first appearance at the Bocuse d'Or 2009. **J&C** also designed and produced the communication tools for the Atelier. Food pairing was the theme for the first Atelier and was put into practice with the pairing for a Grand Cru, used as an ingredient in a dish. Twice daily demonstrations of three dishes made by the **J&C** consultant chef were held at the Atelier. Guests who attended left with a selection of the Grands Crus and a press kit.

The Atelier de création has been touring Europe since 2009.

avant-garde haute cuisine?

ersc

old the Nespresso Atelier de création d'Or? at the Bocuse d'Or?

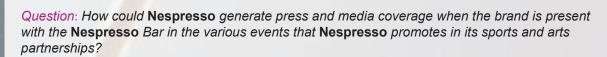
et la haute cuisie

Vespresso

NESPRESSO.

itelier de création

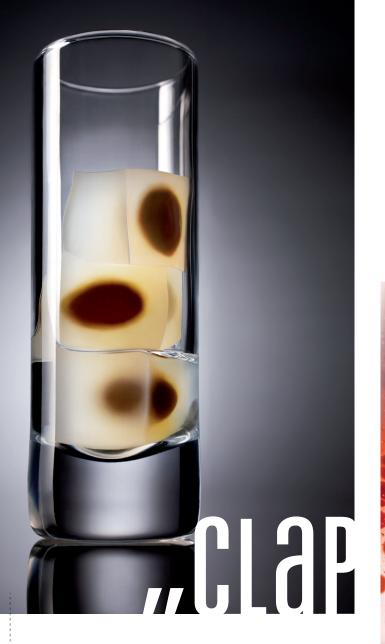
COCKTAILS SEN



Answer: **Nespresso**'s authority as a premium brand, with its strong avant-garde brand positioning in design and gastronomy, provided the scope for creating a series of cocktails, the **Nespresso** Sensory Cocktails, some soft and some containing alcohol, using avant-garde cuisine techniques such as gelling and spherification.

Each cocktail explores the particular flavour of a **Nespresso** Grand Cru. Visually, the idea was to enhance the appeal to all of the senses with a "beauty" treatment of the cocktails; touch, sight, smell and sound, they all play their role in the pleasure felt in the perception of these cocktails.





A shot of Brana pear liqueur, topped up by lychee jelly cubes with a Ristretto filling * BINGER BACK

■ ■ BLACK PEARL SOFT (alcohol free cocktail) sic premium lemonade, Espresso Forte caviar Menu for Roland Garros Tennis Tournament

Question: How could NESTLÉ Professional (NP) promote the new premium market positioning for NESTLÉ Professional's CHEF brand culinary aids and ensure that the various NP national marketing teams acquire a complete and shared understanding of the new brand image? CHEF

Classique,

Answer: JARDIN & CUISINE, after listening to the descriptions of each NP CHEF market manager during an international workshop, recommended a new segmentation for CHEF products. Les Classiques, Les Signatures and Les Collections are the names of the new segments, which cover the whole range of existing CHEF products and will incorporate those to come. J&C designed and produced the Brand Communication Book, a premium brochure, which explains the brand essence, the brand architecture, the brand policy and the brand properties.

Duck liver foie gras

Wild Sea Bass

Poularde de Bresse



Question: How could NESTLÉ Professional give Jardin&Cuisine's new product segmentation for NP CHEF a pertinent and premium environment?

Answer: JARDIN & CUISINE, with the expertise of one of our MOF chef consultants, put the new segmentation into a culinary picture illustration to demonstrate the various types of dish and plating for each segment.

We recommended using the three same ingredients: duck liver foie gras, wild sea bass, poularde de Bresse.

They are shown here prepared in three different ways: in a classic style to illustrate the Les Classiques segment, in a contemporary style to illustrate the Les Signatures segment and in an avantgarde style to illustrate the Les Collections segment.

Les Collections



Question: How could **NESTLÉ Professional** make a special event very special for the **NESTLÉ Professional CHEF** brand at the Bocuse d'Or 2011? The brand is a long-time sponsor of this important trade competition. How could **NESTLÉ Professional** assert the new premium positioning of the brand and show that it can be inspirational for chefs working in commercial restaurants and catering where the brand is seeking to gain a greater share of the market?

Answer: JARDIN & CUISINE recommended taking two adjacent booths in the Bocuse d'Or VIP Village with specially complementing features, one being an inspirational demonstration area for NESTLÉ Professional guests, with MOF chef-entrepreneur Christophe Roure emceeing, called the CHEF Culinary Lab, the other, the CHEF Culinary Lounge, being a pop-up restaurant serving daily two original luncheon menus, created by Chef Roure and cooked and served by his restaurant team. NESTLÉ Professional products featured in the innovative cuisine on both the CHEF Culinary Lab and the CHEF Culinary Lounge.

J&C designed and produced all the communication tools required for the event management of the the CHEF Culinary Lab and the CHEF Culinary Lounge as well as producing a series of demo videos.

J&C/T.V. also produced a series of vidéo clips featuring the CHEF Culinary Lab.



Answer: Create a new, attractive, easy-to-eat product, incorporating familiar flavours and textures. Muffins and brownies sell better than classic pastries, inspiring the idea **JARDIN & CUISINE** came up with: the **Bruffin**®, a brownie and muffin mix.

Question: How could **NESTLÉ Super Premium MÖVENPICK** *lcecreams* regain their pole position with chefs and F&B managers in over 15 countries and deliver a long-term and relevant contribution to the dessert menu needs of their clients ?

a taste of the sea

Winter Collection 09

Balsamic Pearl

ext

Precious

ecstasy

Ballad

Answer: JARDIN & CUISINE suggested producing a twice yearly brochure, featuring inspirational, themed desserts, to be called the "Ice Dream Collections", which are adaptable to the clients' requirements and quick and easy to make. The desserts are inspired both by Swiss quality and traditions which are a part of MÖVENPICK's brand content and by the cultures of the various national markets.

Each brochure includes explanations on how the desserts are made, for keeping in a specially designed folder, a gift for **MÖVENPICK** clients.

their wine fairs?



Answer: JARDIN & CUISINE designed and produced the Spring/Summer and the Autumn/Winter Fine Food Collections, which mirror the seasonal timings of the twice yearly events, with a food and wine pairing for each item served in a Collection. **J&C** used the tapas principal to give easy-to-serve and eat, finger-food type dishes, each using several **Fine Food** ingredients. Shown are dishes from the first Collections. New Gourmet Tastes and Sweet Pleasures.

printemps.été



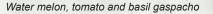




invitation personnelle

collection FINE FOOD & WINE 2008 printemps.été

FINE FOOD







ketchup sherbet

> Fizzy sherbet

Naturaplan

Tomato.



GLACE MINUTE AU YAOURT ET À LA BAI

naturaplan

SORBET AU KETCHU

GASPACHO TICE BAR



Cucumber and mint crystals sprinkled over ewe's milk yoghurt

naturaplan

Question: How could COOP best promote its bio range of products, marketed under the brand name Naturaplan, at special events held in Switzerland during the summer?

Answer: JARDIN & CUISINE designed a pop-up, travelling restaurant serving gaspacho/cold soups and ice creams, with tastes specially formulated by **J&C** to showcase Naturaplan products. The short menu with a special mention for children-friendly flavours and a fresh fruit and vegetable emphasis draws young and old alike. All the soups and ice-creams are made exclusively with Naturaplan products. All the ice creams and sherbets are made on site, just before serving, thanks to an array of Pacojets, the leading kitchen specialist for these desserts. J&C is responsible for training the staff to make and serve the food.

press kit

Question: How could ROUGIÉ, the world's leading producer of duck liver foie gras, give a convincing and far-reaching reply to increasingly violent attacks from animal rights activists?

se met à table...)

LE BIEN-ÊTRE DU CUISINIER

LE BIEN-ÊTRE SENSORIEL

Rougié

Connecialeanet

excellente

Answer: JARDIN & CUISINE's strategy, adopted by ROUGIÉ, was to take a two-direction but complementary approach with a press kit made up of twenty-odd cards for media use and for chefs and a print campaign for the restaurant trade. The press kit, entitled "Le foie gras se met à table" ("Foie gras spills the beans") with the cards inside tackling a wide range of subjects such as the science and physiology of webbed-footed migrating birds, social and cultural habits of the duck cross-breed massively raised for foie gras, as well as diet and nutrition factors. The print campaign promoted a well-being concept fundamental for successful results with foie gras, be it for the animal, the chef or the consumer.

Single page advert

Question: How could **ROUGIÉ** best show the culinary potential of the brand's star product, the fresh duck liver foie gras, to chefs attending the **Bocuse d'or 2011**, which **ROUGIÉ** sponsored, to enable them to understand that this product is a choice ingredient for all types of cuisine?

Answer: JARDIN & CUISINE recommended an international communication concept: Le ROUGIÉ WORLD TOUR '11.

We advised **ROUGIÉ** to invite a dozen chefs, French and various other nationalities, to demonstrate foie gras's capacity to fit seamlessly into cooking the world over. The demonstrations were held on the Rougié stand, designed by **J&C** as an amphitheatre to give the best viewing.

J&C also designed and produced the recipe cards of the recipes that the chefs cooked during the demonstration events.

SIRHA BOCUSE D'OR 2011 - LYON 22-26 JANVIER



Cover of recipe card folder

Rêve du Jardin.

À LA POINTE DE LA GOURMANDISE

T IN SEINER WATUR

... au cœur de sa corolle In Norme

aux herbes fraichement cueillies

"Rêve du Jardin...

de sa corolle, la NOUVELLE Création de Tartare, à Pail commune of

A savourer des yeux...

RTARE

TARTARE, LE GOUT EST DANS SA NATURE

à déguster maintenant ! "

Question: How could BONGRAIN Suisse launch a new premium range of flavoured cream cheeses, "Les Créations de Tartare" as well as the first product of the range to go on sale, "Rêve de Jardin", while remaining faithful to the brand image and avoiding any confusion with the brand's leading product, Tartare Garlic and Fresh Herbs cream cheese?

WWW

AUBERHAFTER GENUSS

Print double bage spicesd

Answer: JARDIN & CUISINE recommended marketing "Les Créations de Tartare" as the most gourmet of cream cheeses while remaining true to Tartare's brand content of freshness and naturalness, with a sensual and feminine appeal in the pictures and layout of the magazine and poster print campaign.

pH³

Question: How could the **Pierre Hermé** boutiques in Paris and Tokyo boost sales of the "Luxury Snacking" range of finger food?

Answer: JARDIN&CUISINE advised reinventing pastry classics, both traditional and Pierre Hermé creations, by changing their shape radically and making mouth-sized portions.Called pH3, the pastries chosen were Apple Upside Down Pie, Ispahan, SAINT HONORÉ and PARIS-BREST with all three sold in a blister pack.

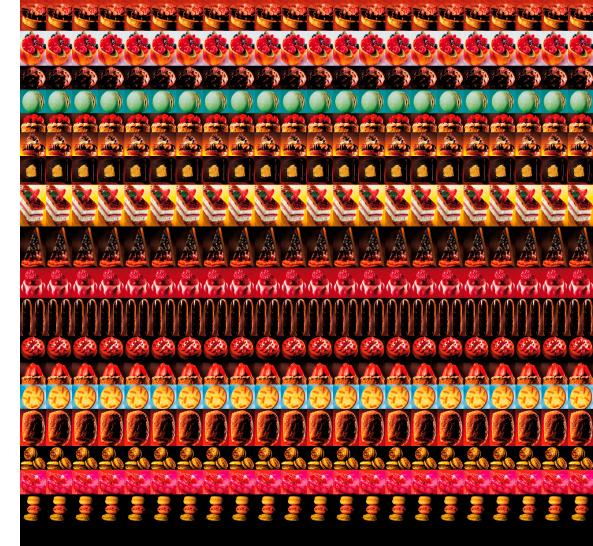


...next page : collection 'KAWAI' (japanese for cute)

Question: What could be a theme for **Pierre Hermé**'s spring-summer collection of cakes and pastries that would have as much impact in Paris as in Tokyo?

Answer: The Japanese influence in fashion, design, comic-strip books (mangas), cuisine, etc. was a natural choice and inspired the collection, created in Paris but completely at home in Tokyo.







Corporate image for Pierre Hermé, press kit cover

Lapin de Paque n chocolat noir ou chocolat au lait, et garn

ealitionnel ayant appartenui à l'arrière de Pierre Herné (pàrissier à Colmar) Le Japin, dans la tradition germanique est le gardien de "l'esprit du bé' du trant les nois d'hive En repeuplant les campagnes le Japin réensemeno symboliquement les champ et augure les champ et augure les bonne récoltes de l'automne

Prix : 92 € 18 Ki

PÂQUES 2003

72, rue Bonaparte 75006 Paris The New Otani - 4-1 Kioi-Cho, Chiyoda-Ku, Tokyo 102-8578 319, Ikspiari 1-4 Maihama - Urayasu-shi, Chiba-Ken 279-8529

Question: Could Easter chocolate shapes be reinvented?

Answer: Inspired by the collection of masks and objects on show at the new Museum Quai Branly, JARDIN&CUSINE recommended works of art chosen from the collections to be moulded in chocolate. The chocolate reproductions are faithfull to the originals and each is made with chocolate using coco beans originating from the same part of the world as the original work of art.



la première viennoiseriede l'histoire :le CROISSANT

BAGATELLE T45 . Un -

retravailler la tarte au sucre

et moell

La farine BACATELLE T45 la nouvelle viennoiserie : la BRIOCHE SANS BEURRE au confit de griottes

CETTE RECETTE **VOUS INTÉRESSE ?**

APPELEZ-NOUS AU 01 42 68 34 10





La farine BACATELLE 745

La Carta Cicilitas cite Portal I. E. P. J. E. Portaline prune cita

Question: How could the Bagatelle brand of specialist baking flours launch a new, premium flour specially formulated for making puff and flake pastry?

Answer: JARDIN & CUISINE recommended that Bagatelle should market a new premium pastry segment for the flour: "La Haute Viennoiserie Française", using the Red Label awarded to the T45 quality flour to further the impact. J&C also recommended top pastry chef Sebastian Bauer as the brand's ambassador.

Sebastian Bauer is one of a generation of young pastry chefs who trained with **Pierre Hermé** who is probably France's most acclaimed pastry chef. Bauer embodies all the essential brand attributes: professional, focused and very creative.

J&C and **S. Bauer** worked together closely to create a pastry collection using the special T45 flour. The collection is designed to be a source of inspiration for self-employed pastry chefs and bakers. They are the core target for the trade advertising campaign.



ATEILE T45 eviennoiserie :

HE-CACHE chocolat

a farine BAGATELLE T45 la nouvelle viennoiserie :

L'ENTRE 2

A hard spiniseries do ha mainteen Acapelians is Fur-

Lidée de cette nouvelle viennoiserie était de retravailler la tarte au sucre

que mon père, lui aussi pâtissier, réalisait comme personne. En superposant deux galettes de brioche recouvertes de sucre ou de fruits secs caramélisés, on obtient une sorte de **chausson à la fois croustillant fois croustillant et moelleux** que l'on **et moelleux** que l'on

On peut aussi le consommer nature ; tout l'intérêt de cette friendise ludique est que choirenn se l'opproprie et la choirenn de la manuere que la _{nouvelle} le 20 janvier à 9h30

Question: How could **BAGATELLE**, and the brand's new T45 premium pastry flour, attract press and media attention?

Answer: JARDIN & CUISINE recommended that BAGATELLE should invite journalists to a gourmet breakfast, held in Paris at the Salon Angelina. This would be the appropriate occasion for introducing the brand while guests sample the brand's Haute Viennoiserie Française ambassador Sebastian Bauer's pastries.

A CD featuring the brand statement and the brand's background, the new advertising campaign, a press release and pictures of the new pastries as well as a gift selection of the pastries was given to all those attending.

nouvel. vienn st sortie

Question: How could the Bagatelle consortium implement a recruiting drive?

Answer: JARDIN & CUISINE advised the consortium to draw on its existing client pool of small-business and self-employed bakers who had already chosen to sell quality bakery and pastry. The strategy became a print campaign in the trade press with a driving argument to become a member of the consortium's affiliate bakers.

se elle

Vitré, on a chaqué pour elle !

Avec BAGATELLE, notre chiffre augmente chaque année... depuis 6 ans déjà ! ??

enais, on v

Laurence et Olivier Meslier, La Petite Marquise, 35500 Vitré.

Fa

Pour en savoir plus sur BAGATELLE et rejoindre les boulangers et leurs meuniers qui ont fait le choix de la qualité,

composez le 01 42 68 34 10



La Baguette

Trade magazine double page spread



IM MAISON CAILLER IN BROC RE BLEIBT UNVERGESSLICH ...

URNÉE À LA MAISON CAILLER GRUYÈRE NE S'OUBLIE PAS.

n Maison Cailler steht svolle Augenblicke. nen die Geschichte, die die Rezepte aufleben, lokolade Cailler einen it haben. Hier können llung der legendären lgen, einer Spezialität tischen Kakaobohnen ı frisch verarbeiteten, Kühe aus der Region.

isiter la Maison Cailler, c'est vivre V de savoureux instants à travers l'histoire, les hommes et les recettes qui ont fait la légende du chocolat Cailler. Ici, vous pourrez regarder la ligne de production des Branches au chocolat, une spécialité confectionnée avec le généreux lait des vaches de la région, collecté frais chaque jour et mélangé aux plus aromatiques fèves de cacao.

111111111111



......

CEUR COULANT

> = 5 g L

petits moules en forme de cœur ou ramequins de Recette pour 4 personnes

• 125 g de Cailler Cuisine Noir 64% • 60 g de beurre + beurre et farine pour beurrer les moules • 3 œufs • 70 g de sucre en poudre • 30 g de farine

Beurrer l'intérieur des moules et les placer au réfrigérateur le temps de la prépa-

aver coulant to pour 4 pers. / Rezept for 4 Pers. Her Cuising Hoir Ertik 40 / Publicantes

MOUSSE CRAQUANTE AU CHOCOLAT AU LAIT



✓ = 5g

Materiel

• 150 g de Cailler Guisine Lait • 10 cl de lait entier • 20 cl de crème liquide 35% NG • 60 g de méange craquait (selon votre goût : biscuits, pislaches, amandes ou noisettes caramélisées etc.)

CRUMBLE AU CHOCOLAT NOIR ET AUX POIRES CARAMÉLISÉES



• 160 g de Cailler Cuisine Noir 64% • 230 g de beurre • 90 g de sucre e • 50 g de poudre d'amandes • 1 pincée de fleur de sel • 50 g de farine • 6 poires Williams • Le jus de 1 citron • 5 g de cannelle en poudre • 10 cl de lait en

Question: How could Cailler Swiss Chocolate Manufacturers appeal to home cooks in Switzerland to use their new line in cooking chocolate, Cailler Cuisine, to make delicious, easy-to-make and attractive chocolate desserts?

Answer: JARDIN & CUISINE suggested creating and producing recipes which could be posted online and feature on the inside of the chocolate bar wrappings, in advertorials, on recipe give-aways, etc.

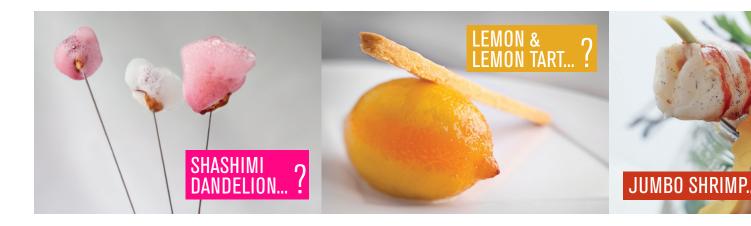
The agency recommended a seasonal approach for the recipes, staying in touch with the newest trends in desserts but keeping in mind the Swiss consumer's preferences.



Question: How could Nicolas Feuillatte Champagnes show wine professionals, in an original and attractive way, the various grape blends and wine-making methods used in Nicolas Feuillatte's different champagnes, as well as the appropriate wine/dish pairings for these champagnes?

champagne icolas Feuillatte

Answer: Instead of showing the wine/dish match in a typical serving situation, JARDIN&CUISINE designed dream-like portraits of the various champagnes with the food pairings recommended for each of them, to highlight the association of various flavours well suited to the champagnes. icola



POMODAMORE... FOOD by Paul Pairet DECOR by Adam D.Tihany VIEW by Shanghai **PEANUT VERY** FRESH LOLLIPOP... **!** Jade on 36 unexpect the expected For dinner reservations please call 6882 3636 FOOD by Paul Pairet JADEn 36 **DECOR** by Adam D.Tihany CARROT **VIEW by Shanghai** CAKE... FOOD by Paul Pairet DECOR by Adam D.Tihany VIEW by Shanghai Jade on 36 unexpect the expected Jade on 36 unexpect the expected For dinner reservations please call 6882 3636 evel 36, Grand Tower ADEm3 For dinner reservations please call 6882 3636 Level 36. Grand Tower JADE 36 Question: How could the Hotel Shangri-La Pudong's restaurant, Jade on 36, relaunch eighteen months after opening?

Answer: After working on a strategy evaluation of the restaurant for the **Shangri-La** Group, the concept "unexpect the expected" was selected as appropriate. The claim will appear in all existing and future communication, ranging from the web-site to an ordinary match-box and including the prestige brochure, plasma screens, magazine and newspaper advertisements as well as a precisely-targeted international PR strategy. COCA COLA...?

POMODAMORE...?



Lorem lissum dolor sit amet, consectetur adplicisling elit, sed do eiusmot tempor incididunt ut labore et dolore magna allqua. Ut enim ad minim veniam, quis nostrud exercitation ullanore laboris nisi ut allquipe ce ac commodo consequat. Duis aute irure dolor in reprehendent in voluptate velit esse cillum dolore eu fugita riulla pariatur. Excepteur sint oceaecat cupidatat non proliednt, sunt in culpa qui officia desennt mollit anim il est laborum. Sed ut perspiciatis unde ominis ista natus errori sit voluptatem accusantum doloremque laudantum, totam rem aperiam, eaque ipsa quae ab illo inventore veritatis et quasi architecto beatee vitae dicta sunt explicabo. Nemo enim ipsam voluptatem quia voluptas sit aspernatur aut odit au fugit, sed quia consequentur magni dolores es qui ratione voluptatem sequi nesciunt. Neque porre quisiquam est, qui dolorem ipsum quia dolor sit amet, consectetur, adipisci velit, sed quia non numquam eius modi tempora incidunt ut labore et dolore magnam allquam eusert woluentatem.

Ut enim ad minima veniam, quis nostrum exercitationem ullam corporis suscipit laboriosam, nisi ut aliquid ex ea commodi consequatur? Quis autern vel eum lure reprehenderit qui in ea voluptate velit esse quam rihil molestae consequatur, vel illum qui dolorem eum hugiat quo voluptas nulla pariatur?







FUTURISTIC DESIGN by Adam D.

Prestige brochure

ADE 翡翠36



Question: How could Provins, Switzerland's foremost wine distributor, improve brand awareness in shelf displays of their Charte d'Excellence range of wines and ensure optimal product recognition and enhanced visual impact?

Answer: JARDIN & CUISINE used the block print illustrations for each type of grape used in the wine-making of the range, illustrations taken from the previous labels used by **Provins** (see upper right corner, showing the range before the visual overhaul). This was done to convey the authentic style of the Swiss Valais wine-making region, which is where the wines come from, while bringing a modern and appealing touch with the use of color, each type of grape having its particular shade used throughout the bottle dressing, to identify the wine.

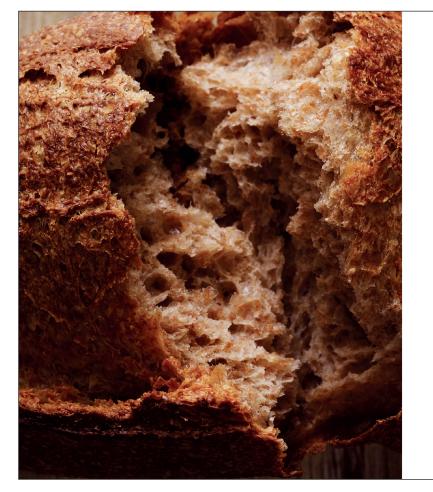


Before visual overhaul...





POS



ET SI MANGER DU **PAIN COMPLET** DEVENAIT UN **PLAISIR ?**



Le **pain complet** issu exclusivement de BLÉS CRC[®] certifiés (Culture Raisonnée Contrôlée), cultivés en FRANCE et conservés SANS TRAITEMENT INSECTICIDE.

www.brundeplaisir.com

Trade magazine douple page spread

Question: How could a new brand of wholemeal flour and bread make an original and relevant statement?

Answer: As a general rule, the wholemeal flour and bread segments tend to opt for the health and wellness strategy for communication purposes. JARDIN&CUISINE advised Moulins Foricher, a top-end miller, to implement a pleasure and self-indulgence strategy for their new wholemeal flour and bread brand, «Brun de Plaisir». Only CRC (Controlled Resources and Crops) certified wheat is used for the «Brun de Plaisir» flour, also used to make the «Brun de Plaisir» loaf of bread. And last but not least, the appeal to pleasure seeking, although mostly neglected for communication purposes for this type of product, is appreciated by consumers.

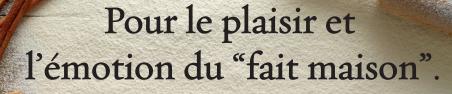


JARDIN&CUISINE created the brand name «Brun de Plaisr», the logo and the B2B & B2C communication.











La Farine BAGATELLE® Label Rouge T45 et la Farine BAGATELLE® T55

Cuisine, Pâtisserie & Émotions

Pour tout savoir sur les Farines BAGATELLE[®] : farine-bagatelle.com

POS/press ad

Question: How could **Club Le Boulanger** leverage the fast-growing home bakery segment to launch a new range of flours for the Bagatelle brand?

This premium range of flours is for traditional and topof-the-market outlets. Answer: JARDIN&CUISINE advised combining two strong trends in food communication:

 the boom in homemade cooking
 the emotional impact of food, both in the making of and the sharing of

The new packs, designed by Jardin&Cuisine, with, to start, two packs for two different types of white flour, show on the four sides of the pack illustrations and a list of the various uses recommended for each type of flour.

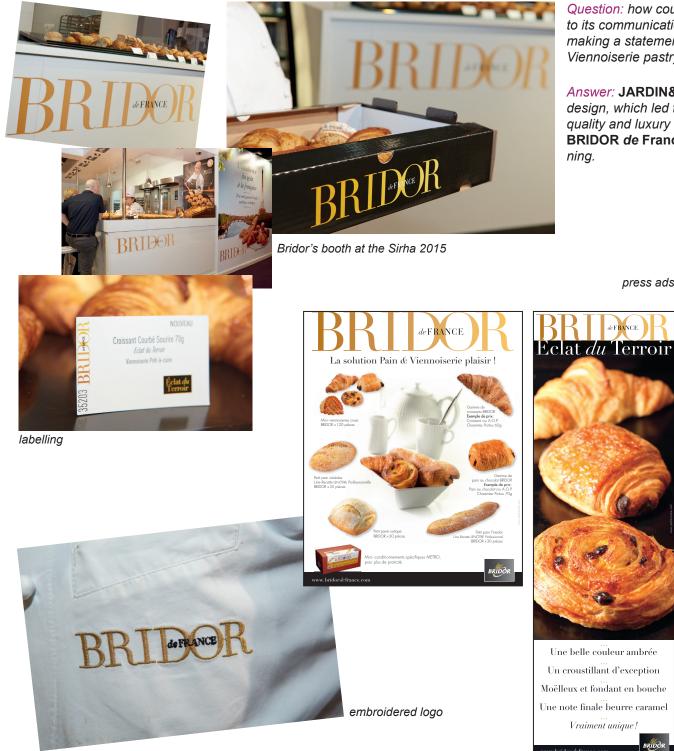
Packaging designs

Question: How could **Pink Lady Europe**, the top quality apple brand, add value to the annual 20% of harvested apples that do not make the grade for sale under the **Pink Lady** brand? ?

e miss

Answer: market these apples as cooking apples under their own brand, specially dedicated to pastry making and cooking. JARDIN&CUISINE suggested Miss Chef as the name. Miss Chef will be marketed in both the B2B and the B2C segments. The B2B launch was held at the SIRHA 2015.

brand logo



Question: how could the **Bridor** brand bring better consistency and more harmony to its communication mix, whilst asserting itself in Bridor's international markets and making a statement for Bridor's premium product positioning in the bread and frozen Viennoiserie pastry segments?

Answer: JARDIN&CUISINE began by assessing the brand name and the brand design, which led to the idea of using the suffix «de France», here synonymous for quality and luxury lifestyle products, for which France is famous. Thus the new name BRIDOR de France, approved by Le Groupe Le Duff, to affirm Bridor's new positioning.

rc*e*7



de FRANCE

Une belle couleur ambrée Un croustillant d'exception Moëlleux et fondant en bouche Une note finale beurre caramel Vraiment unique! w.bridor*de* france.co

press ads

 $LE_N \hat{O}_{TRE}$

BRIDØR



Some of the books written and designed by Lyndsay & Patrick Mikanowski

Awards

IACP (International Association of Culinary Professionals) '09 **At the Crillon and at home : Finalist Best Chefs Recipe book**

IACP (International Association of Culinary Professionals) '08 Egg : Design Award

James Beard Foundation Awards '08 Egg : Nomination Best Photography

METRO Cash & Carry Awards '07 Piège, Côté Crillon,Côté maison : Best Recipe Book

Gourmand World Cookbook Awards '06 Oeuf : Best Single Subject Food Book

James Beard Foundation Awards '06 Uncooked : Nomination Best Photography

IACP (International Association of Culinary Professionals) '06 Uncooked : Finalist Best Photography/Food Styling

Gourmand World Cookbook Awards '04 Cru : Best Cover + Best Photography for a Food Book

Gourmet Media World Festival '04 Patate : Gold Award

Gourmet Media World Festival '04 Cru : Silver Award

Gourmand World Cookbook Awards '99 Tomate : Best Recipe Book



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